



## **HEFTER Cleantech - successful use in Denmark**

**Hillerød / Denmark, October 2005** - from the RID specialist journal for the cleaning industry by Erik Hvalsøe:

RID introduces the cleaning system of the month: HEFTER TURNADO 55 and HEFTER VARIOTECH 82 in use at "Novo Nordisk", a celebrated Danish pharmaceutical company.

During selection of machine of the month, two users were asked why they had specifically decided in favour of cleaning systems from HEFTER Cleantech.

Both gave identical answers: "...because they are the best machines on the market. The advantages of the HEFTER systems are the VARIOTECH and TURNADO technologies; in both cases this means that it is not only possible to clean large floor surfaces, but also corners, alcoves and other areas which are difficult to access."

"It is possible to clean fast and efficiently with these systems, almost independently of how the surface area of a building is divided up. As a user you have the feeling that the designers of the systems worked very closely with representatives of the cleaning industry at the drawing board stage."

For many years, specialists from Støvsuger, HEFTER Cleantech's partner in Denmark, has been introducing the technology to many different industrial sectors.





## HEFTER cleaning machines reduce the need for subsequent manual cleaning to a minimum

In March 2003, the University in Aarhus also had to make a decision. Here again, following numerous tests in competition with other products, a HEFTER VARIOTECH 82 PRO was selected.

Mr. Per Happe, a member of the department responsible for floor cleaning, has the following to say: "I have tried out many different brands of cleaners over the last 24 years, and I have to admit that HEFTER VARIOTECH 82 is the best system that I have ever tested and used."

With the VARIOTECH technology it is even possible to clean the edges of floors and under benches, waste containers and drainpipes. This considerably reduces the need for subsequent cleaning by hand. A further advantage is that the ground is immediately completely dry. No machine which can offer this has been available up to now - for example with other systems we have to return and vacuum again after sharp bends."

### Customer satisfaction

Those responsible at the company Novo Nordisk in Kalundborg speak most positively of their use of the HEFTER Cleantech systems: "We wanted to buy a cleaning machine in September 2002. We tested a total of ten different products. Our choice fell on the HEFTER TURNADO 55 - this system simply supplied the best results for the task in hand."

In February 2003 purchase of floor-cleaning machines was again on the agenda, this time for the haemophilic pharmaceuticals factory in Hillerød, and questions were asked about the experience of the company with HEFTER in Kalundborg. In addition, HEFTER was again tested in comparison with competitors' products. For the second time, two HEFTER TURNADO 55 PRO and one HEFTER VARIOTECH 82 PRO were selected. In Hillerød too, people are now of the opinion that these are the best systems which the company has ever used.



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technical data:	TURNADO 55 PRO	VARIOTECH 82 PRO
Working width:	550 mm	610 - 820 mm
Chassis width:	408 mm	535 mm
Tank volume:	each 50 l clean water / dirty water	each 100 l clean water / dirty water
Theoretical cleaning rate:	2.475 m <sup>2</sup> / h	4.100 m <sup>2</sup> /h
Max. water consumption:	3,5 l/min.	8,9 l/min.
Dead weight: (incl. gel battery)	178 kg with 100 Ah	284 kg with 100 Ah
Working hours per battery	Up to about 2-4 h/battery operation	Up to about 2-4 h/battery operation

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